

Message Text

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64

ORIGIN EB-07

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DRAFTED BY EB/ITP/EWT - RBWRIGHT:LLB

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COMMERCE - LBRADY

ERDA - JKRAZ

DEFENSE - MMOUNTAIN

C - JMONTGOMERY

EUR - JARMITAGE

EB - JKATZ

TREASURY - SLYON

S/S - MR. BRIDGES

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FM SECSTATE WASHDC

TO USMISSION OECD PARIS PRIORITY

AMEMBASSY LONDON PRIORITY

AMEMBASSY PARIS PRIORITY

AMEMBASSY BONN PRIORITY

AMEMBASSY TOKYO PRIORITY

C O N F I D E N T I A L STATE 259714

E.O. 11652: XGDS-1

TAGS: ESTC, CO, UK, FR, GW, JA

SUBJECT: COMPUTER SYSTEMS FOR THE SOVIET MACHINE TOOL
INDUSTRY

1. ON MARCH 5, 1976 THE OPERATING COMMITTEE RECOMMENDED
DENIAL OF AN ADVANCED IBM COMPUTER SYSTEM TO ENIMS IN THE
USSR (OC DOC 5522). IBM HAS REQUESTED CONSIDERATION
OF A REDUCED VERSION OF THIS SYSTEM WITH THE ORIGINAL
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370/158 CPU BEING REPLACED BY A 370/145.INTERDEPARTMENTAL

AGREEMENT WAS REACHED AUGUST 20 TO DENY THE REDUCED SYSTEM BECAUSE OF UNACCEPTABILITY OF END-USER AND TO SEEK AGREEMENT THAT COMPARABLE EQUIPMENT WOULD NOT BE SUPPLIED BY OTHER COCOM COUNTRIES.

2. ACCORDINGLY, USDEL SHOULD INFORM COCOM AS FOLLOWS:

THE UNITED STATES GOVERNMENT HAS RECEIVED A REQUEST FOR CONSIDERATION OF AN IBM 370/145 COMPUTER SYSTEM FOR THE EXPERIMENTAL MACHINE TOOL RESEARCH INSTITUTE (ENIMS) IN MOSCOW. SUCH A SYSTEM WOULD REPRESENT A REDUCED VERSION OF AN APPLICATION FOR A SYSTEM BASED ON A 370/158 CENTRAL PROCESSING UNIT THAT WAS DENIED BY THE U.S. GOVERNMENT IN MARCH 1976. THE U.S. PROPOSES TO DENY THE REDUCED SYSTEM ALSO BECAUSE OF CONCERN OVER THE END-USER. THE U.S. HAS GENERALLY DENIED THE EXPORT OF ADVANCED

EQUIPMENT THAT WOULD BE OF ASSISTANCE TO THE SOVIET MACHINE TOOL INDUSTRY AND IN PARTICULAR TO ENIMS WHICH IS THE FOCAL POINT FOR THE DESIGN AND DEVELOPMENT OF MACHINE TOOL PROTOTYPES FOR MILITARY PRODUCTION.

WE ARE CONCERNED THAT THE PROPOSED IBM COMPUTER SYSTEM COULD ENHANCE SOVIET RESEARCH AND DEVELOPMENT CAPABILITIES IN AN AREA IN WHICH COCOM COUNTRIES MAINTAIN A SIZABLE LEAD AND THUS CONTRIBUTE APPRECIABLY TO THE OVERALL MILITARY AND CIVILIAN SOVIET PRODUCTION BASE. IT COULD SIGNIFICANTLY INCREASE PRODUCTIVITY OF ALL SOVIET NUMERICALLY CONTROLLED MACHINE TOOLS. ENIMS IN ITS DESIGNATED ROLE AS "LEAD CENTER" HAS BEEN ASSIGNED THE TASK TO PROVIDE SOFTWARE FOR A NATIONWIDE NETWORK OF TEN REGIONALLY LOCATED NC PROGRAMMING SERVICE BUREAUS.

ACCORDINGLY, WE REQUEST THE COOPERATION OF OTHER COCOM COUNTRIES IN REFRAINING FROM PROVIDING COMPARABLE COMPUTER SYSTEMS TO ENIMS SO THAT THERE MAY BE A CONSISTENT DENIAL POLICY BY ALL POTENTIAL COCOM SUPPLIERS.

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3. USDEL SHOULD EMPHASIZE BILATERALLY TO UK, FRANCE FEDREP AND JAPANESE DELS IMPORTANCE U.S. ATTACHES TO HAVING UNIFIED POLICY BY OTHER POTENTIAL SUPPLIERS.

4. EMBASSIES LONDON, PARIS, BONN AND TOKYO SHOULD DRAW ATTENTION OF AUTHORITIES OF AN APPROPRIATELY HIGH LEVEL TO THE U.S. STATEMENT IN COCOM (PARAGRAPH 2 ABOVE) AND EMPHASIZE SPECIAL DESIRABILITY OF PARALLEL POLICY

BY THOSE COUNTRIES SINCE THEIR COMPUTER FIRMS WOULD
SEEM TO BE POTENTIAL ALTERNATIVE SUPPLIERS. ALSO
INDICATE THAT U.S. WOULD APPRECIATE RESPONSE AS TO
POSITION OF THESE GOVERNMENTS IN VIEW OF ITS RELEVANCE
TO U.S. DECISION ON U.S. FIRM'S CASE. ROBINSON

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